

Message Text

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ACTION EUR-12

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P R 120921Z APR 75
FM AMEMBASSY WARSAW
TO USIA WASHDC PRIORITY
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E.O. 11652: N/A
TAGS: OEXC, PL
SUBJECT: ARBA/USIA AGREEMENT

REF: A. STATE 078950, B. WARSAW, 1962, C. WARSAW 2053

1. PARAGRAPH 1, LINE 3 OF REFTEL B SHOULD BE INCREASED BY 5,000 ZLOTYS AS STRUCTURAL STEEL IS NEEDED TO REINFORCE LIGHTING SYSTEM IN ENTRANCE, THUS BRINGING ELECTRICAL COSTS TO 20,000 ZLOTYS (DOLS 1,000).
2. HIRSCH FEELS THAT ARBA/USIA AGREEMENT IS ESSENTIALLY A MANAGEMENT CONTRACT AND ANY NEW CONSTRUCTION ITEMS NECESSARY FOR ANY GIVEN SHOWING OF F/J DO NOT FALL UNDER THE AGREEMENT. PLEASE CLARIFY.
3. USIA SHOULD ONLY BE CONCERNED WITH LABOR COSTS REQUIRED FOR INSTALLATION, DISMANTLING, AND SHIPPING TO SUBSEQUENT SITES. SOME BORDERLINE CASES OCCUR FROM TIME TO TIME AND THESE ARE USUALLY SETTLED ON THE SPOT, BUT ALL ITEMS MENTIONED IN PARAGRAPH ONE OF WARSAW 1962 SHOULD BE AR ARBA'S EXPENSE.
4. CPAO BALDYGA MAINTAINS HIRING OF LIPCZYNSKI WAS AGREED IN MASEY-BALDYGA CONVERSATION DURING MASEY'S EARLY MARCH TRIP TO WARSAW. BALDYGA INDICATED TO MASEY AT THAT TIME THAT THE PRESENCE OF LIPCZYNSKI WOULD GREATLY FACILITATE ENTIRE F/J EXHIBIT PRODUCTION, AS INDEED IT HAS. MASEY AGREED TO SHARE THE COST OF LIPCZYNSKI'S SERVICES. HIRSCH HIRED LIPCZYNSKI FOR PERIOD UP TO APRIL 15, EXCLUSIVE

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OF THOSE EXPENSES INCURRED BY LIPCZYNSKI ON BEHALF OF

ARBA. THE LATTER INCLUDED TRIPS TO WARSAW TO NEGOTIATE AND TO REVIEW WORK BEING DONE BY PSP, THE LOCAL FIRM HIRED BY ARBA TO PRODUCE THE BANNERS, PHOTO BLOW-UPS, ETC. LIPCZYNSKI ALSO MADE TWO ROUNDTRIPS MARCH 11/12 AND MARCH 13/14, AMOUNTING TO 5,973.40(DOLS 298.67), ON BEHALF OF ARBA TO CONFER WITH WARSAW CONTRACTORS. EXPENSES INCLUDE TWO TRAIN ROUDTRIPS POZNAN-WARSAW, TELEPHONE, TAXIS, PER DIEM, AND SALARY. DONGES HAS REQUESTED WE RETAIN LIPCZYNSKI'S SERVICES FROM APRIL 15 THROUGH OPENING DAY, AS LIPCZYNSKI'S RETENTION WILL BE GREATLY ADVANTAGEOUS TO ARBA. USIA/ICS WILL PICK UP LIPCZYNSKI'S SALARY AGAIN ON JULY 9 TO EXPEDITE DISMANTLING AND ALL OTHER RELATED DETAILS SURROUNDING THE SHIPMENT OF EXHIBITION TO LONDON. MASEY SHOULD BE ADVISED THAT ALL OTHER LABOR COSTS MENTIONED IN PARAGRAPH 2 OF WARSAW 1962 HAVE BEEN OBLIGATED IN USIA/ICS ZLOTY FIELD BUDGET.

5. SINCE ARBA HAS BEEN REIMBURSED SOME DOLS 4,400 FROM SALE OF BROCHURES AND POSTERS IN PARIS, THIS SHOULD MORE THAN COVER THE COST OF LIPCZYNSKI'S SERVICES. IF MASEY HAS ANY DOUBTS REGARDING THIS MATTER, HE SHOULD CALL DONGES DIRECTLY AND OBTAIN HIS VIEWS. THE MAIN POINT TO MAKE TO HIM IS THAT WE HAVE ABSORBED THE ENTIRE COST OF THE WORK CREWS AND A GOOD PORTION OF LIPCZYNSKI'S SALARY. HE IS BEING ASKED TO PAY ONLY A PORTION OF LIPCZYNSKI'S SALARY AND EXPENSES.
DAVIES

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